

July 30, 1970

Mr. George Suski  
Suski Productions  
165 West 46th Street  
New York, New York 10036

Dear Mr. Suski:

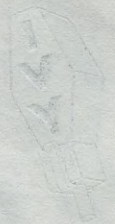
It has become necessary to communicate directly with Suski Productions as the parent company of Campus Media, Inc. due to the fact that Campus owes The Ivy Network \$5,902.02. The explanations for this delay are unsatisfactory and contradictory.

Some of the accounts noted on the enclosed letter from Suzanne Cattier at Campus have been outstanding since December 15. The Campus contract states that all accounts will be paid within sixty days of completion of run and/or billing. Campus is thus in violation of contract. It should also be noted that quarterly Mr. Fannon comes to our board meetings and gives us a pep talk on getting our affidavits in on time. The fault in this case lies with Campus.

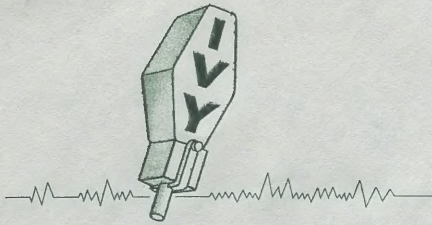
The explanations forthcoming for the delay have been these. Several months ago Suzy and Jeff told us that you had instituted the policy of waiting until all affidavits for a given contract and then billing the company and paying the stations. This in spite of the fact that they urged us to submit affidavits for part of Ivy orders to speed up billing. After a time the excuse was that Commonwealth United had gone bankrupt and would not pay for their spots. The latest excuse is that you are administering the company for your brother's widow and are not legally permitted to help Campus with Suski funds. However, Jeff Fannon told me that Campus was already in debt to Suski to the tune of \$70,000. Aside from the fact that these excuses do not make sense, they are blatantly poor business practice.

Ivy is not a bank. We are unable to fund for accounts unpaid after six months. We have therefore informed Campus that we will accept no further broadcast orders from them until all accounts receivable have been paid. We have further informed them that unless these accounts are paid by September 15,









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we have no other recourse than to turn the accounts over to Dun and Bradstreet for collection. In addition, we may find it necessary to stop referring the ten or so calls a week from agencies looking for a national college rep to Campus.

Ivy has taken these steps only after exhausting every other possibility. It is with regret that we find it necessary to put such pressure on a heretofore helpful associate. However, we cannot allow these accounts to remain outstanding. If in fact you are holding Campus' funds, perhaps they could be released.

I sincerely hope that this matter can be cleared up in the very near future. If so, I look forward to a fruitful association with Campus Media, Inc. in the future.

Sincerely yours,

Jeffrey S. Harris  
Secretary-Treasurer

JSH/hr





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